



Edison Opto Corporation
Investor's Conference
2023/11/17



Stock No: 3591

Disclaimer



Edison's presentation contains forward-looking statements subject to significant risks and uncertainties. Actual results may differ materially from those contained in the forward-looking statements.

The forward-looking statements in this release reflect the current belief of **Edison** as of the date of this release, we undertake no obligation to update these forward-looking statements for new information, future events, or otherwise.

Briefing Outline



Company Profile

Financial Information

Future Outlook

Company Profile

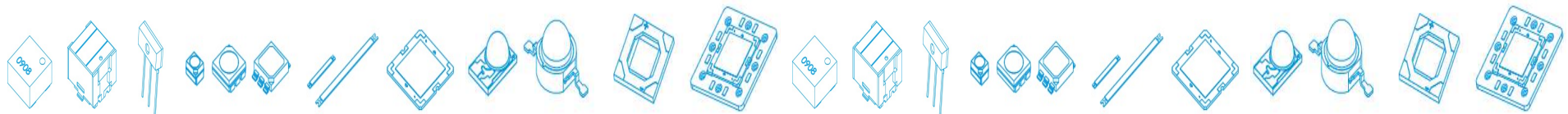
Financial Information

Future Outlook

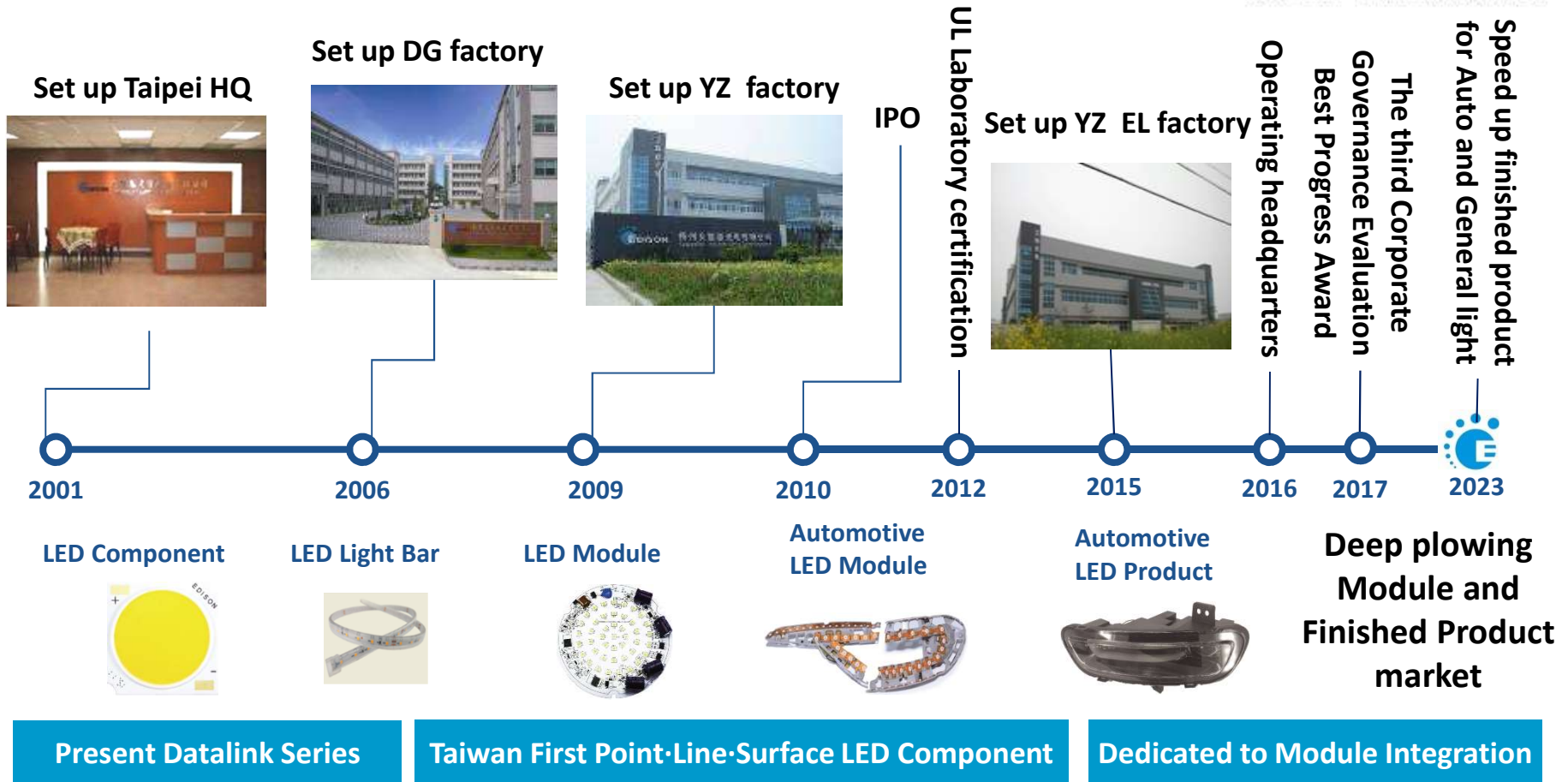
Company Introduction



Founded : 2001/10
IPO: 2010/11
Director: Jason Wu
CEO: Jason Wu
Employee: Around 750
Capital: US\$ 45 Million
Address: 17F, No. 17, Qiao-he Rd., Zhong-he Dist.,
New Taipei City 235, Taiwan (R.O.C.)
Product:
i) LED lighting(Components, Modules and Finish products)
ii) LED Automotive(Components, Modules and Finish products)
iii) Optical Datalink Components



Company History



2006 first TEMO technology integration program platform

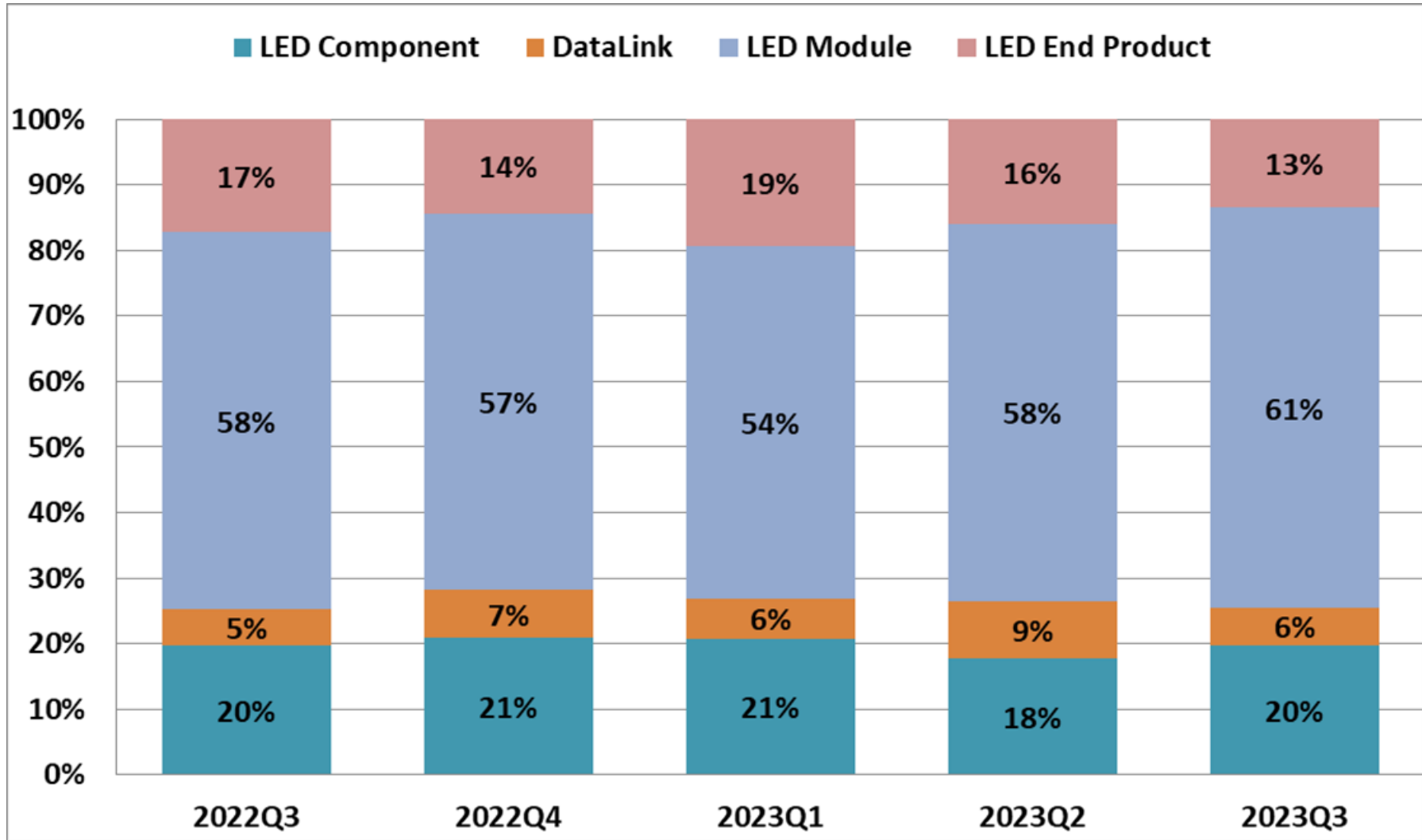


Company Profile

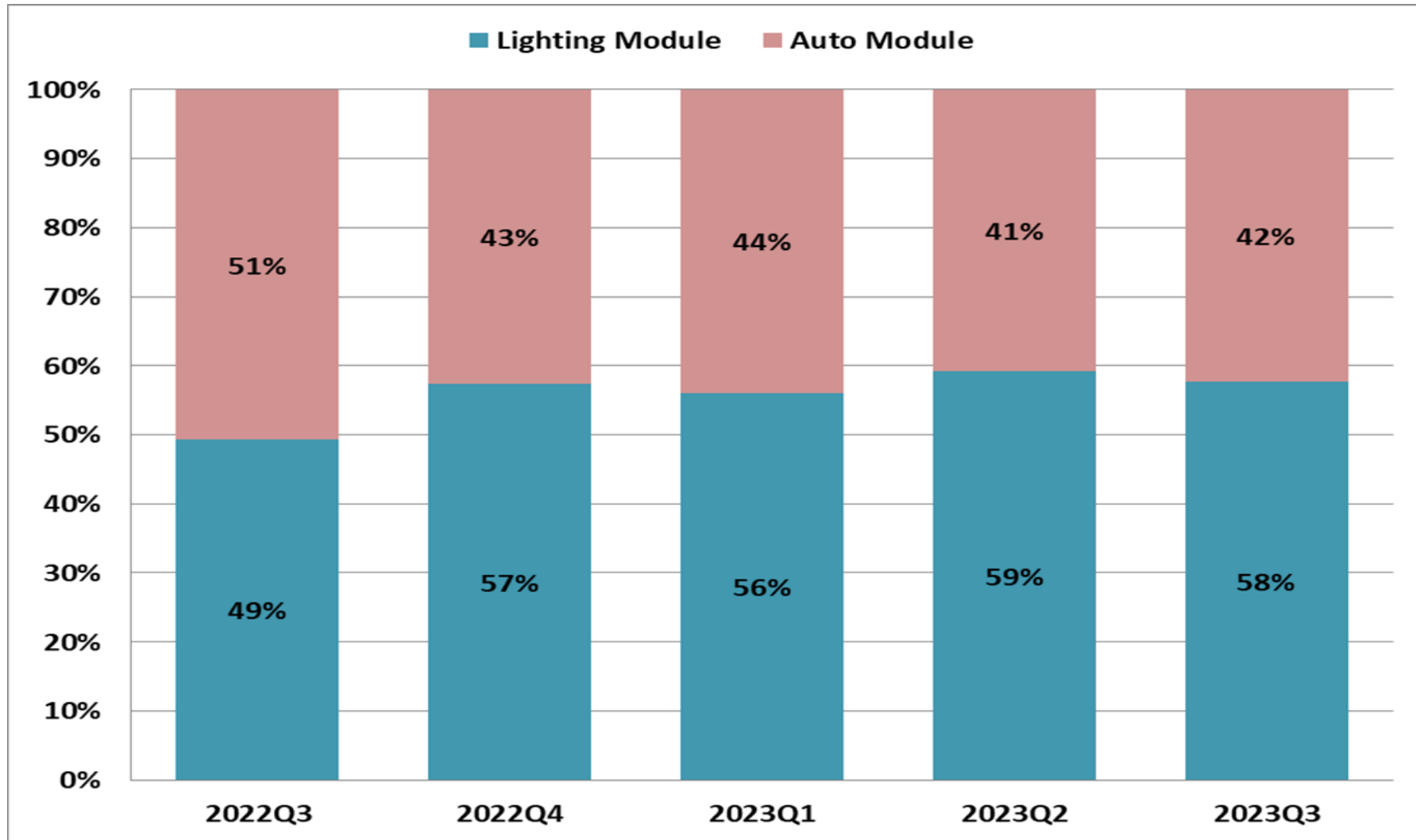
Financial Information

Future Outlook

Product Revenue Mix



LED Module Revenue Mix



Income Statement (QoQ)



NT\$ Thousand

BEYOND ILLUMINATION

Item	Period	2023Q3		2023Q2		QoQ	
		Amount	%	Amount	%	Amount	%
Sales Revenue		532,286	100.0	477,722	100.0	54,564	11.4
Cost of Goods Sold		400,161	75.2	355,845	74.5	44,316	12.5
Gross Profit		132,125	24.8	121,877	25.5	10,248	8.4
Operating Expense		123,766	23.3	114,141	23.9	9,625	8.4
Operating Profit		8,359	1.6	7,736	1.6	623	8.1
Interest Income		3,174	0.6	4,201	0.9	(1,027)	(24.4)
Foreign Exchange Gain		7,828	1.5	8,378	1.8	(550)	(6.6)
Interest Expense		(2,233)	(0.4)	(3,711)	(0.8)	1,478	39.8
Other Non-Operating Gain (Loss)		(3,900)	(0.7)	1,693	0.4	(5,593)	(330.4)
Net income before tax		13,228	2.5	18,297	3.8	(5,069)	(27.7)
Income Tax		(1,567)	(0.3)	4,182	0.9	(5,749)	(137.5)
Net income after tax		14,795	2.8	14,115	3.0	680	4.8
Profit, attributable to:							
Owners of parent		15,288	2.9	13,082	2.7	2,206	16.9
Non-controlling interests		(493)	(0.1)	1,033	0.2	(1,526)	(147.7)
		14,795	2.8	14,115	3.0	680	4.8
EPS (NT\$ dollars)		0.11		0.10		0.01	

Income Statement (YoY)



NT\$ Thousand BEYOND ILLUMINATION

Item	Period	2023/1-9		2022/1-9		YoY	
		Amount	%	Amount	%	Amount	%
Sales Revenue		1,459,396	100.0	1,397,829	100.0	61,567	4.4
Cost of Goods Sold		1,082,303	74.2	1,049,086	75.1	33,217	3.2
Gross Profit		377,093	25.8	348,743	24.9	28,350	8.1
Operating Expense		341,755	23.4	312,627	22.4	29,128	9.3
Operating Profit		35,338	2.4	36,116	2.6	(778)	(2.2)
Interest Income		10,552	0.7	11,314	0.8	(762)	(6.7)
Foreign Exchange Gain		13,790	0.9	34,189	2.4	(20,399)	(59.7)
Interest Expense		(11,264)	(0.8)	(12,548)	(0.9)	1,284	10.2
Other Non-Operating Gain (Loss)		(4,608)	(0.3)	2,927	0.2	(7,535)	(257.4)
Net income before tax		43,808	3.0	71,998	5.2	(28,190)	(39.2)
Income Tax		3,535	0.2	9,118	0.7	(5,583)	(61.2)
Net income after tax		40,273	2.8	62,880	4.5	(22,607)	(36.0)
Profit, attributable to:							
Owners of parent		41,031	2.8	52,051	3.7	(11,020)	(21.2)
Non-controlling interests		(758)	(0.1)	10,829	0.8	(11,587)	(107.0)
		40,273	2.8	62,880	4.5	(22,607)	(36.0)
EPS (NT\$ dollars)		0.31		0.40		(0.09)	

Balance Sheet



NT\$ Million BEYOND ILLUMINATION

Item	2023/9/30		2022/12/31		2022/9/30	
	Amount	%	Amount	%	Amount	%
Cash & Cash Equivalent	988	26.5	1,154	30.1	1,107	28.9
Accounts & Notes Receivable	479	12.8	431	11.2	431	11.2
Inventory	310	8.3	298	7.8	295	7.7
Other Current Assets	108	2.9	94	2.5	114	3.0
Property, Plant and Equipments	1,668	44.7	1,672	43.6	1,655	43.1
Other Long-Term Assets	178	4.8	184	4.8	235	6.1
Total Assets	3,731	100.0	3,833	100.0	3,837	100.0
Current Liability	549	14.7	544	14.2	478	12.5
Non-current Liability	182	4.9	507	13.2	509	13.3
Total Liability	731	19.6	1,051	27.4	987	25.7
Capital	1,442	38.6	1,353	35.3	1,353	35.3
Paid-in Capital	1,551	41.6	1,519	39.6	1,519	39.6
Retained Earnings and other Equity	(78)	(2.1)	(149)	(3.9)	(98)	(2.6)
Treasury stocks	(58)	(1.6)	(86)	(2.2)	(80)	(2.1)
Minority Interest	143	3.8	145	3.8	156	4.1
Total Shareholders' Equity	3,000	80.4	2,782	72.6	2,850	74.3
Total Liability and Shareholders' Equity	3,731	100.0	3,833	100.0	3,837	100.0

Company Profile

Financial Information

Future Outlook

Deep plowing Module and Finished Product market



LED Lighting Finish products



Automotive LED Module & finished product



LED Component



LED Module

⇒ Edison's revenue portfolio diversified and continued to deepen the lighting modules and finished product applications market, and end consumers more closely linked. Develop to LED EMS Provider.



Edison Group

Q&A

Global lighting solution leader

TEMO

LDMS

Edison Opto Corporation

Lighting Design Manufacturing Service