

## Edison Opto Corporation Investor's Conference 2017/12/08



**Stock No: 3591** 

#### **Disclaimer**



Edison's presentation contains forward-looking statements subject to significant risks and uncertainties. Actual results may differ materially from those contained in the forward-looking statements.

The forward-looking statements in this release reflect the current belief of Edison as of the date of this release, we undertake no obligation to update these forward-looking statements for new information, future events, or otherwise.

#### **Briefing Outline**



**Company Profile Financial Information Future Outlook** 



# **Company Profile**

#### **Company Introduction**



Founded: 2001/10

IPO: 2010/11

**Director:** Jason Wu

CEO: Jason Wu

**Employee:** Around 1,000

Capital: US\$ 45 Million

Address: 4F., No.800, Zhongzheng Rd., Zhonghe Dist., New Taipei

City 235, Taiwan (R.O.C.)

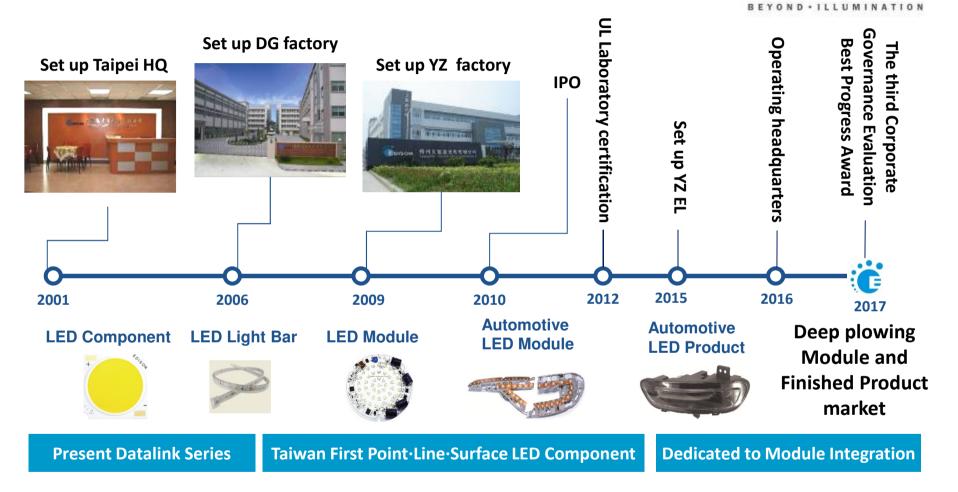
Product: High Power Components, PLCC, Datalink Components,

**LED modules and finish products** 



#### **Company History**





2006 first TEMO technology integration program platform

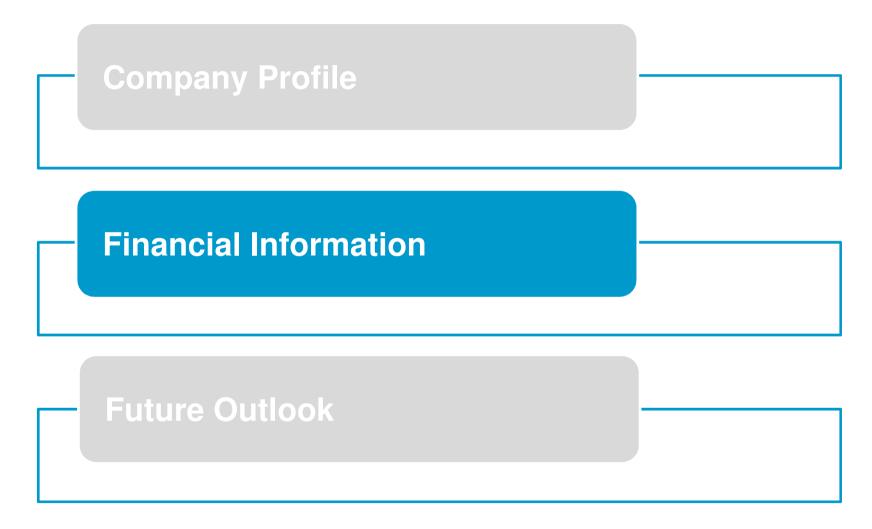






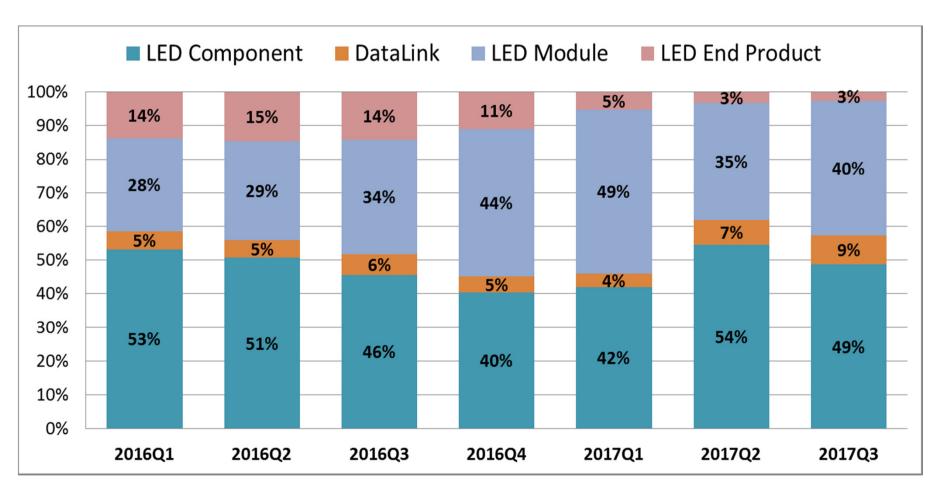






#### **Product Revenue Mix**

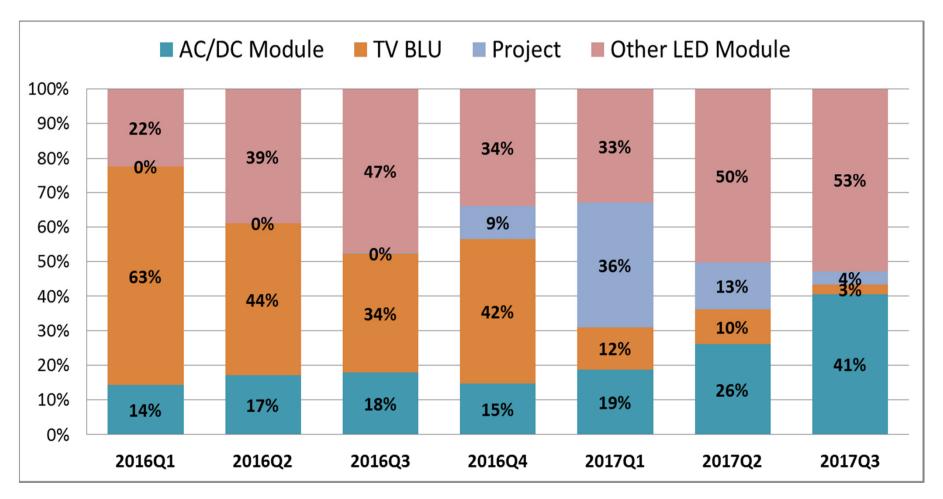




LED components and LED module products accounted for a major proportion of revenue.

#### **LED Module Revenue Mix**





AC/DC module revenue share continued to rise

#### **Consolidated Income Statement**



#### NT\$ Thousand

Period	2017 Q3		<b>2016 Q3</b>		QoQ		
Item	Amount	%	Amount	%	Amount	%	
Sales Revenue	595,325	100.0%	584,872	100.0%	10,453	1.8%	
Cost of Goods Sold	511,765	86.0%	502,567	85.9%	9,198	1.8%	
Gross Profit	83,560	14.0%	82,305	14.1%	1,255	1.5%	
Operating Expense	83,452	14.0%	105,241	18.0%	(21,789)	-20.7%	
Operating Profit(Loss)	108	0.0%	(22,936)	-3.9%	23,044	100.5%	
Disposal Idle Assets Loss	(25,917)	-4.4%	(4,243)	-0.7%	(21,674)	-510.8%	
Other Non-Operating Loss	(12,230)	-2.1%	4,466	0.8%	(16,696)	-373.8%	
Net loss before tax	(38,039)	-6.4%	(22,713)	-3.9%	(15,326)	-67.5%	
Income Tax	(4,882)	-0.8%	(3,102)	-0.5%	(1,780)	-57.4%	
Net loss after tax	(42,921)	-7.2%	(25,815)	-4.4%	(17,106)	-66.3%	
EPS (NT\$ dollars)	(0.32)		(0.21)				

Average Outstanding Shares:132 million shares

#### **Consolidated Income Statement**



#### NT\$ Thousand

Period	2017 Q1~Q3		2016 Q1~Q3		YoY	
Item	Amount	%	Amount	%	Amount	%
Sales Revenue	1,921,574	100.0%	2,601,205	01,205 100.0% (679,631)		-26.1%
Cost of Goods Sold	1,672,588	87.0%	2,273,518	87.4%	(600,930)	-26.4%
Gross Profit	248,986	13.0%	327,687	12.6%	(78,701)	-24.0%
Operating Expense	287,672	15.0%	312,447	12.0%	(24,775)	-7.9%
Operating Profit(Loss)	(38,686)	-2.0%	15,240	0.6%	(53,926)	-353.8%
Disposal Idle Assets Loss	(29,399)	-1.5%	(39,003)	-1.5%	9,604	24.6%
Other Non-Operating Loss	(15,836)	-0.8%	(37,479)	-1.4%	21,643	57.7%
Net loss before tax	(83,921)	-4.4%	(61,242)	-2.4%	(22,679)	-37.0%
Income Tax	(9,940)	-0.5%	(13,360)	-0.5%	3,420	25.6%
Net loss after tax	(93,861)	-4.9%	(74,602)	-2.9%	(19,259)	-25.8%
EPS (NT\$ dollars)	(0.72)		(0.53)			

Average Outstanding Shares:132 million shares

#### **Consolidated Balance Sheet**



#### **NT\$ Million**

Period	2017/9/30		2016/12/31		2016/9/30	
Item	Amount	%	Amount	%	Amount	%
Cash & Cash Equivalent	1,014	24%	1,055	23%	1,049	23%
Accounts & Notes Payable	535	13%	715	16%	678	15%
Inventory	374	9%	309	7%	276	6%
Other Short-term Assets	66	2%	132	3%	166	4%
Property, Plant and Equipments	1,846	44%	2,064	45%	2,071	45%
Other Long-Term Assets	319	8%	328	7%	351	8%
Total Assets	4,154	100%	4,603	100%	4,591	100%
Current Liability	814	20%	1,129	25%	1,087	24%
Other Liability	71	1%	72	1%	65	1%
Total Liability	885	21%	1,201	26%	1,152	25%
Common Stock	1,324	32%	1,324	29%	1,325	29%
Paid-in Capital	2,184	53%	2,271	49%	2,273	50%
Retained Earnings and other Equity	(183)	-4%	(144)	-3%	(103)	-2%
Treasury stocks	(205)	-5%	(205)	-4%	(210)	-5%
Minority Interest	149	4%	156	3%	154	3%
Total Shareholders' Equity	3,269	79%	3,402	74%	3,439	75%
Total Liability and Shareholders' Equity	4,154	100%	4,603	100%	4,591	100%



## **Company Profile Financial Information Future Outlook**

### Deep plowing Module and Finished Product market



**Automotive LED Module** 



⇒Edison's revenue portfolio diversified and continued to deepen the lighting modules and finished product applications market, and end consumers more closely linked.



