



Edison Opto Corporation
Investor's Conference
2019/8/29



Stock No: 3591

Disclaimer



Edison's presentation contains forward-looking statements subject to significant risks and uncertainties. Actual results may differ materially from those contained in the forward-looking statements.

The forward-looking statements in this release reflect the current belief of **Edison** as of the date of this release, we undertake no obligation to update these forward-looking statements for new information, future events, or otherwise.

Briefing Outline



Company Profile

Financial Information

Future Outlook

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Future Outlook

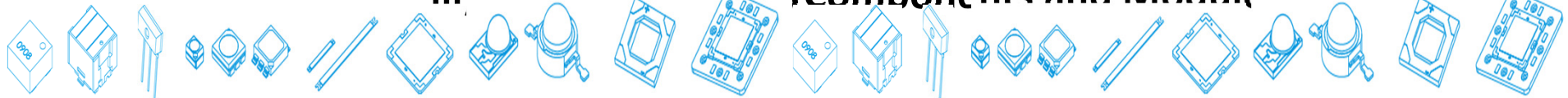
Company Introduction



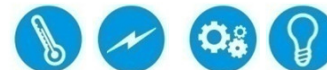
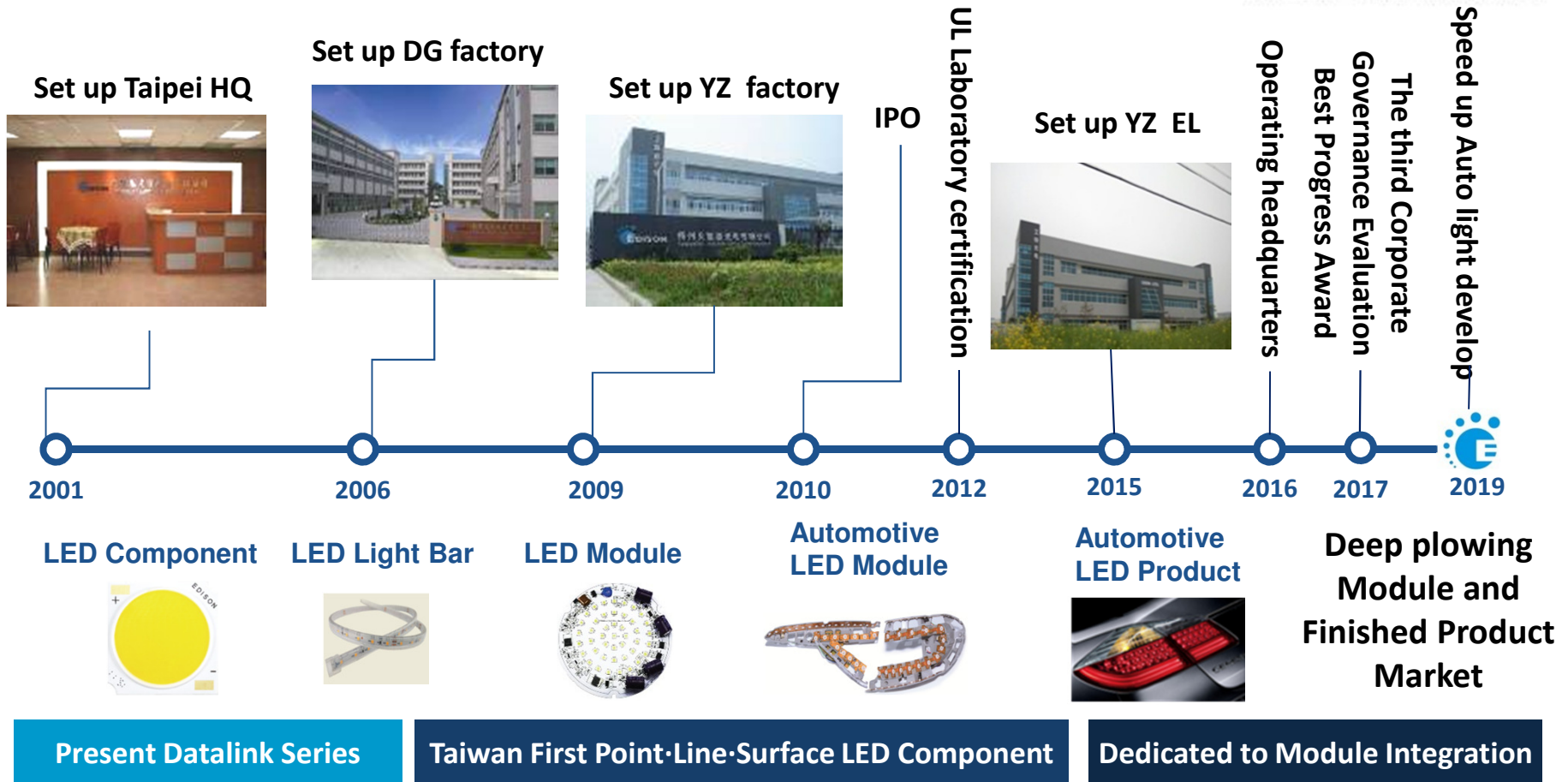
Founded : 2001/10
IPO: 2010/11
Director: Jason Wu
CEO: Jason Wu
Employee: Around 900
Capital: US\$ 40 Million
Address: 4F., No.800, Zhongzheng Rd., Zhonghe Dist., New Taipei City 235, Taiwan (R.O.C.)
Product: i) Optical Datalink Components
ii) LED Lighting (Components, Modules and Finish products)

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(Components and Module



Company History

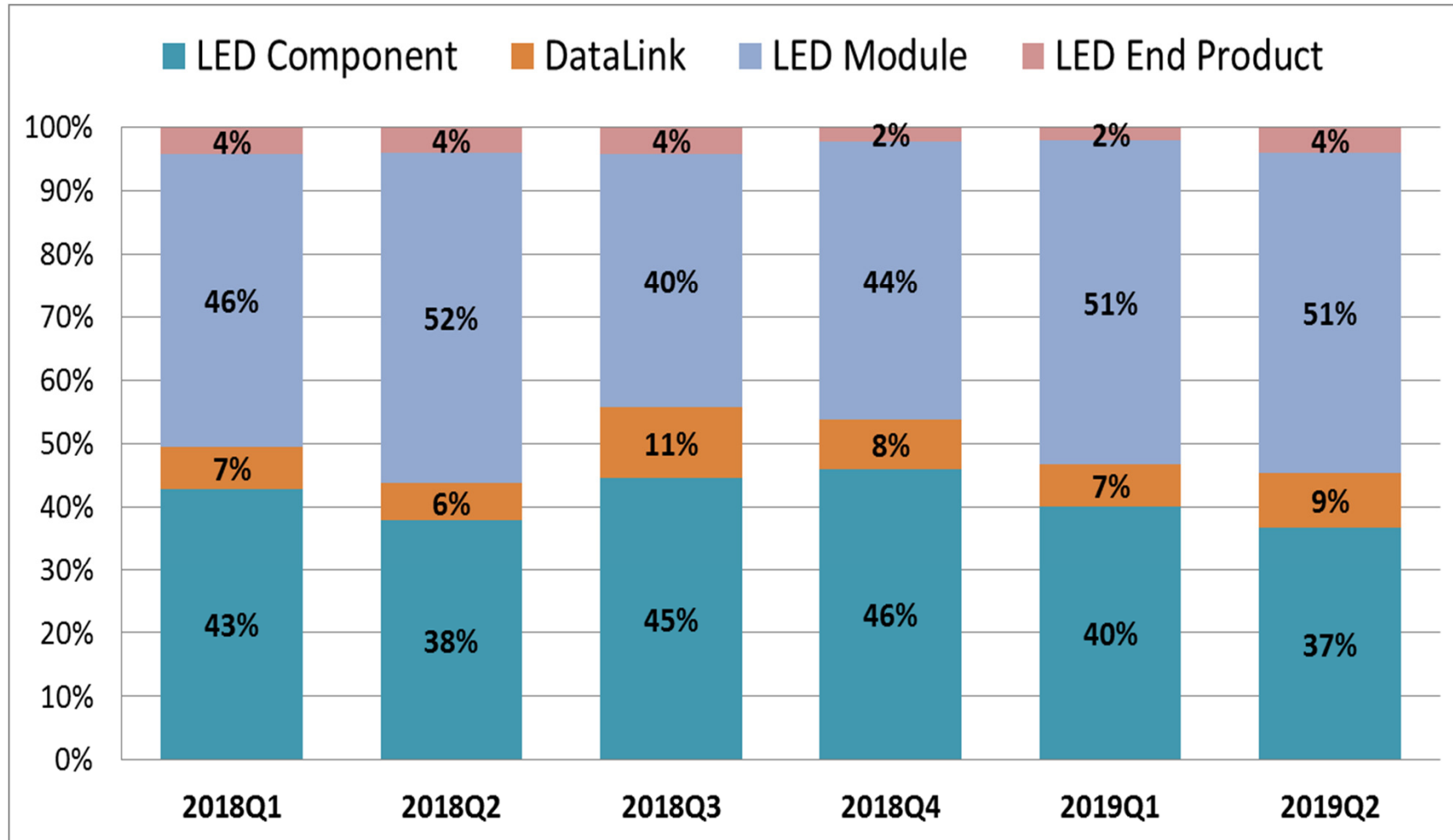


Company Profile

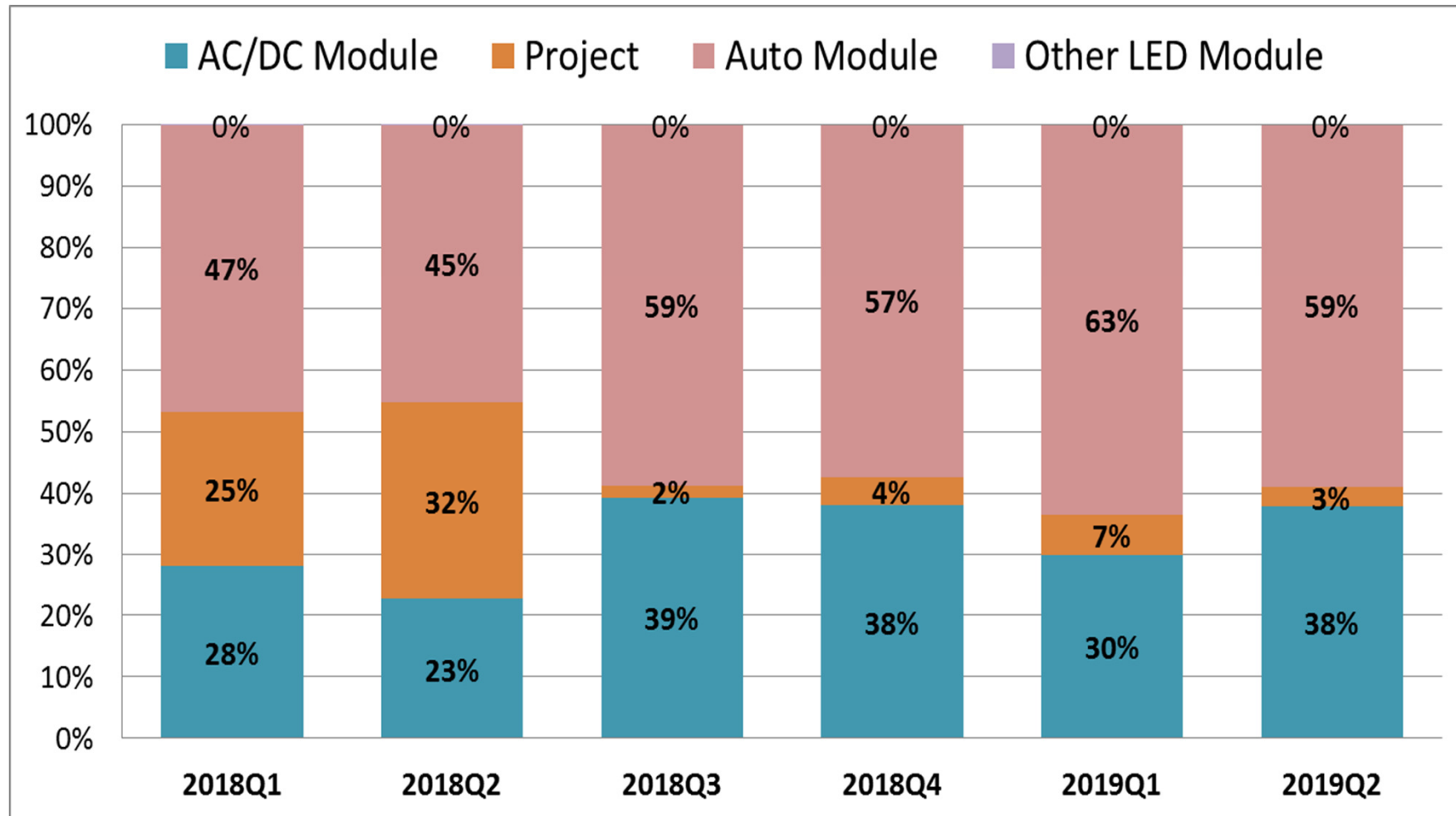
Financial Information

Future Outlook

Product Revenue Mix



LED Module Revenue Mix



Auto module revenue about 60% of total module product in 2019.

Income Statement (QoQ)



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NT\$ Thousand

Item	2019 Q2		2019 Q1		QoQ	
	Amount	%	Amount	%	Amount	%
Sales Revenue	591,766	100.0%	652,894	100.0%	(61,128)	-9.4%
Cost of Goods Sold	477,695	80.7%	537,910	82.4%	(60,215)	-11.2%
Gross Profit	114,071	19.3%	114,984	17.6%	(913)	-0.8%
Operating Expense	115,280	19.5%	96,451	14.8%	18,829	19.5%
Operating Profit(Loss)	(1,209)	-0.2%	18,533	2.8%	(19,742)	-106.5%
Interest Income	5,439	0.9%	4,884	0.7%	555	11.4%
Foreign Exchange Gain(Loss)	4,361	0.7%	(7,114)	-1.1%	11,475	161.3%
Other Non-Operating Gain(Loss)	3,218	0.5%	(519)	-0.1%	3,737	720.0%
Net income before tax	11,809	2.0%	15,784	2.4%	(3,975)	-25.2%
Income Tax	6,389	1.1%	7,674	1.2%	(1,285)	-16.7%
Net income after tax	5,420	0.9%	8,110	1.2%	(2,690)	-33.2%
EPS (NT\$ dollars)	0.03		0.05			

Income Statement (YoY)



BEYOND ILLUMINATION

NT\$ Thousand

Item	Period	2019 Q2		2018 Q2		YoY	
		Amount	%	Amount	%	Amount	%
Sales Revenue		1,244,660	100.0%	1,434,754	100.0%	(190,094)	-13.2%
Cost of Goods Sold		1,015,605	81.6%	1,228,071	85.6%	(212,466)	-17.3%
Gross Profit		229,055	18.4%	206,683	14.4%	22,372	10.8%
Operating Expense		211,731	17.0%	196,265	13.7%	15,466	7.9%
Operating Profit(Loss)		17,324	1.4%	10,418	0.7%	6,906	66.3%
Interest Income		10,323	0.8%	9,152	0.6%	1,171	12.8%
Foreign Exchange Gain(Loss)		(2,753)	-0.2%	9,686	0.7%	(12,439)	-128.4%
Other Non-Operating Gain(Loss)		2,699	0.2%	(280)	0.0%	2,979	1063.9%
Net income before tax		27,593	2.2%	28,976	2.0%	(1,383)	-4.8%
Income Tax		14,063	1.1%	5,282	0.4%	8,781	166.2%
Net income after tax		13,530	1.1%	23,694	1.7%	(10,164)	-42.9%
EPS (NT\$ dollars)		0.08		0.14			

Balance Sheet



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NT\$ Million

Item	2019/6/30		2019/3/31		2018/12/31		2018/6/30	
	Amount	%	Amount	%	Amount	%	Amount	%
Cash & Cash Equivalent	1,051	26%	1,097	27%	1,093	28%	985	24%
Accounts & Notes Payable	565	14%	550	13%	471	12%	732	18%
Inventory	318	8%	366	9%	369	10%	316	8%
Other Current Assets	212	5%	219	5%	64	2%	70	2%
Property, Plant and Equipments	1,555	39%	1,604	39%	1,608	42%	1,690	42%
Other Long-Term Assets	289	7%	269	7%	253	7%	265	7%
Total Assets	3,990	100%	4,105	100%	3,858	100%	4,058	100%
Current Liability	940	24%	992	24%	806	21%	836	21%
Non-current Liability	93	2%	97	2%	78	2%	65	2%
Total Liability	1,033	26%	1,089	27%	884	23%	901	22%
Common Stock	1,230	31%	1,250	30%	1,250	32%	1,300	32%
Paid-in Capital	1,832	46%	1,883	46%	1,883	49%	1,952	48%
Retained Earnings and other Equity	(155)	-4%	(130)	-3%	(174)	-5%	(84)	-2%
Treasury stocks	(59)	-1%	(94)	-2%	(94)	-2%	(161)	-4%
Minority Interest	109	3%	108	3%	109	3%	150	4%
Total Shareholders' Equity	2,957	74%	3,016	73%	2,974	77%	3,157	78%
Total Liability and Shareholders' Equity	3,990	100%	4,105	100%	3,858	100%	4,058	100%

Company Profile

Financial Information

Future Outlook

Deep plowing Auto Module and Lighting Finished Product market



Automotive LED Module



LED Module



LED Light Bar



LED Component



⇒ Edison's revenue portfolio diversified and continued to deepen the lighting modules and finished product applications market, and end consumers more closely linked.



Edison Group

Q&A

Global lighting solution leader

TEMO

LDMS

Edison Opto Corporation

Lighting Design Manufacturing Service